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Refer to guidance notes for completion of each section of the specification.

<b>Module Code:</b>	BUS680
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<b>Module Title:</b>	<b>Business Project</b>
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<b>Level:</b>	6	<b>Credit Value:</b>	40
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<b>Cost Centre(s):</b>	GABP	<b>JACS3 code:</b>	N000/100079
		<b>HECoS code:</b>	

<b>Faculty</b>	Faculty of Social & Life Sciences	<b>Module Leader:</b>	Roger Telfer
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Scheduled learning and teaching hours	48 hrs
Supervised learning eg practical classes, workshops	96 hrs
<b>Total contact hours</b>	<b>144 hrs</b>
Guided independent study	256 hrs
<b>Module duration (total hours)</b>	<b>400 hrs</b>

<b>Programme(s) in which to be offered (not including exit awards)</b>	Core	Option
BA (Hons) Business Studies	<input checked="" type="checkbox"/>	<input type="checkbox"/>

<b>Pre-requisites</b>
Research Methodologies

<b>Office use only</b>		
Initial approval:	24/04/2020	Version no: 1
With effect from:	24/04/2020	
Date and details of revision:		Version no:

## Module Aims

The module aims to introduce and develop the skills needed to conceptualise a problem, make use of available literature, design a research strategy, evaluate, organise, and integrate relevant data (both existing and new), derive useful solutions based on knowledge, and communicate those solutions to clients and colleagues.

The Business Project module enables the student to integrate the knowledge acquired in the taught modules at all levels of the programme. Students will develop the ability to apply that knowledge to the analysis and solution of the kinds of business and management problems that are encountered in the development of a viable and persuasive business proposal. It also develops the skills to communicate proposed solutions and the rationale behind them to an audience of potential investors. It allows the learner to present a plan of action on the basis of the research and speak persuasively with respect to the feasibility of the action and the likelihood of it leading to business success.

## Module Learning Outcomes - at the end of this module, students will be able to

1	Independently undertake the necessary research and identify, evaluate, design, and critically consider for implementation a viable business proposal project which is supported by a full business plan taken/developed to pre-launch stage
2	Undertake the necessary research and identify, evaluate, design and critically consider for implementation a viable business proposal project which is supported by a full business plan taken to pre-launch stage
3	Demonstrate a critical understanding and comprehension of the relationship between theory and practice and of the application and synthesis of theory into practice particularly related to the formulation of business projects and planning requirements.
4	Apply research skills, critical thinking skills, and critical interpretive and comprehension skills to business, management, organisational or related fields of enquiry and form conclusions and make recommendations on the basis of this activity which are particularly related to the development of a Business Project and Business plan.

<b>Employability Skills The Wrexham Glyndŵr Graduate</b>	<b>I = included in module content A = included in module assessment N/A = not applicable</b>
<i>Guidance: complete the matrix to indicate which of the following are included in the module content and/or assessment in alignment with the matrix provided in the programme specification.</i>	
<b>CORE ATTRIBUTES</b>	
Engaged	
Creative	
Enterprising	
Ethical	
<b>KEY ATTITUDES</b>	
Commitment	
Curiosity	
Resilient	
Confidence	
Adaptability	
<b>PRACTICAL SKILLSETS</b>	

Digital fluency	N/A
Organisation	1
Leadership and team working	1
Critical thinking	1
Emotional intelligence	1
Communication	1
<b>Derogations</b>	
None	

<b>Assessment:</b>			
Indicative Assessment Tasks: <i>Guidance: please ensure you add indicative word count and durations within the narrative body of this section</i>			
Individual business project, 8000-10000 words			
Assessment number	Learning Outcomes to be met	Type of assessment	Weighting (%)
1	LO1, LO2, LO3, LO4	Project	100

<b>Learning and Teaching Strategies:</b>
A variety of teaching approaches is used, including lectures, seminars, case analysis, teamwork and extensive use of electronic resources for guided research.

<b>Syllabus outline:</b>
Problem identification and research question/hypothesis generation Research design and planning research in an ethical manner (protection of human subjects) Strategies to enhance the validity of qualitative and quantitative designs Descriptive statistics and graphical presentations Measurement issues including reliability and validity Specific research topic identified by the student and confirmed and agreed with Supervisory staff team and with the agreement of the Research Methodologies tutor

<b>Indicative Bibliography:</b>
<b>Essential reading</b>

- Bell J (2014). *Doing Your Research Project: A Guide for First-Time Researchers in Education, Health and Social Science* (6<sup>th</sup> Edition) Open University Press
- Saunders, M, Thornhill, Lewis (2015) *Research Methods for Business Students*, 7<sup>th</sup> ed., Pearson Education.
- Easterby-Smith, M. Thorpe, R, Lowe, A (2018) *Management Research: An Introduction*, (6<sup>th</sup> ed.) Sage Publications Ltd.
- Quinlan C. (2015), *Business Research Methods*, Cengage Learning
- Saunders, M.N.K., Lewis, P., and Thornhill, A. (2012) *Research methods for business students* ; FT Prentice Hall
- Schutt, R.K. (2014) *Investigating the Social World: The Process and Practice of Research* (8<sup>th</sup> edition), SAGE
- Thomas, G (2011) *How to do your Case Study: A Guide for Students and Researchers* Publications Ltd.

### Other indicative reading

- Alreck PL and Settle RB (1995). *The Survey Research Handbook*. McGraw-Hill.
- Babbie E (2012). *The Practice of Social Research* (13<sup>th</sup> International Edition). Wadsworth Publishing.
- Beech J. (2014) *Doing Your Business Research Project*, SAGE
- Bell J and Waters S. (2014). *Doing Your Research Project: A Guide for First-Time Researchers* (6<sup>th</sup> edition). Open University Press.
- Blunch, N. (2008). *Introduction to structural equation modeling using SPSS and Amos*. London: Sage.
- Blunch N. (2013) *Introduction to Structural Equation modeling Using IBM SPSS Statistics and AOS*, (2<sup>nd</sup> edition) SAGE
- Byrne, B. M. (2009). *Structural equation modeling with AMOS: Basic concepts, applications and programming*. London: Routledge Academic.
- Cohen, J. and Cohen P. (2013). *Applied multiple regression/correlation analysis for the behavioral sciences*. (3<sup>rd</sup> edition) Routledge.
- Collis J. And Hussey R (2013). *Business Research: A practical guide for undergraduate and postgraduate students* (4<sup>th</sup> edition), London: Macmillan.
- Corbin J and Strauss A (2015). *Basics of Qualitative Research: Techniques and Procedures for Developing Grounded Theory* (4<sup>th</sup> edition). Sage.
- Dancey, C.P. & Reidy, J.G. (2014). *Statistics without maths for psychology* (6<sup>th</sup> edition), Pearson
- Field, A. P. (2013). *Discovering statistics using IBM SPSS*. (4<sup>th</sup> edition). SAGE
- Gillham B (2008). *Developing a questionnaire* (Second Edition). Continuum.
- Gray D. E (2013). *Doing Research In the Real World*. (3<sup>rd</sup> edition) Sage.
- Hennink M., Hutter I. and Bailry A. (2010) *Qualitative Research methods*, SAGE
- Huberman AH and Miles MB (2002). *The Qualitative Researcher's Companion: Classic and contemporary readings*. Sage.
- Jankowicz, A.D., (2004) *Business research projects*, 4<sup>th</sup> ed. Thomson Learning.
- Kara H. (2015) *Creative Research methods in the Social Sciences: A Practical Guide*, Policy Press
- Keats DM (2000). *Interviewing: A Practical Guide for Students and Professionals*. Open University Press.
- King N. and Horrocks C. (2010) *Interviews in Qualitative Research*, SAGE
- Lancaster G (2004). *Research Methods in Management: A Concise Introduction to Research in Management and Business Consultancy*. Butterworth-Heinemann.
- Crowther D. and Lancaster G. (2008) *Research Methods: A Concise Introduction to Research in Management and Business Consultancy* (2<sup>nd</sup> Edition) Routledge

- Marsden P. V. and Wright J. D, (2010) *Handbook of Survey Research* (2<sup>nd</sup> edition) Emerald Group Publishing
- May T (2011). *Social Research: Issues, Methods and Research* (4<sup>th</sup> edition). Open University Press.
- Pallant J (2013). *SPSS Survival Manual: A step by step guide to data analysis using IBM SPSS* (5th edition). Open University Press.
- Partington D (2002). *Essential Skills for Management Research*. Sage.
- Patton M. Q, (2015) *Qualitative Research and Evaluation methods: Integrating Theory and Practice*, (4<sup>th</sup> edition) SAGE
- Peterson RA (2000). *Constructing Effective Questionnaires*. Sage.
- Quinton S. and Smallbone T. (2006) *Postgraduate Research in business: A Critical Guide* (Sage Study Skills), SAGE
- Robson C (2002). *Real World Research: A resource for social scientists and practitioner- researchers* (Second Edition). Blackwell.
- Robson C (2011). *Real World Research* (3<sup>rd</sup> edition) John Wiley & Sons
- Saunders. N. K. and Lewis. P. (2011) *Doing Research in Business and management: An Essential Guide to Planning your Project*, FT/ Prentice Hall
- Scheyvens R and Donovan S (2014). *Development Fieldwork: A Practical Guide*. (2<sup>nd</sup> edition) Sage.
- Sekaran U and Bougie R. (2013). *Research Methods for Business: A Skill Building Approach* (6<sup>th</sup> edition). John Wiley and Sons.
- Somekh B and Lewin C (2004). *Research Methods in the Social Sciences*. Sage.
- Smith, J.A., & Osborn, M. (2007). *Interpretative phenomenological analysis*. In J.A. Smith J. A. (2007.), *Qualitative psychology: A practical guide to methods*. (2<sup>nd</sup> edition Sage.
- Smith, J.A., Flowers, P., & Larkin, M. (2009). *Interpretative phenomenological analysis: Theory, method and research*. London: Sage.
- Travers M (2001). *Qualitative Research through Case Studies*. Sage.
- Wilkinson D and Birmingham P (2003). *Using Research Instruments: A Toolkit for Researchers*. Routledge Falmer.
- Wolcott HF (2009). *Writing Up Qualitative Research* (3<sup>rd</sup> edition). Sage.